

Each applicant for a real estate license must attend a 75 hour course of instruction at a school licensed by the New Jersey Real Estate Commission. The Professional School of Business has been providing this training for 50 years. Our trainers, training techniques and course material designed specifically for the New Jersey licensing exam has been the foundation for thousands of successful real estate careers.

This course has been designed to meet New Jersey educational requirements for licensing and is recommended for prospective real estate salespersons who desire either a full or part-time career. It is also highly recommended and extremely useful for anyone who plans to buy, sell, or lease real estate.

Topics covered include:

- New Jersey laws rules and regulation
- Law of agency
- Types of ownership
- Deeds
- Sales contracts
- Listing agreements
- Mortgages and other methods of financing
- Leases
- Real estate appraisal
- Legal descriptions
- Real estate taxes
- Land use controls

FOUNDATIONS OF NEW JERSEY REAL ESTATE, a book written exclusively to prepare students to challenge the New Jersey licensing examination is included in the tuition.

Once you complete your training at The Professional School of Business you should be well prepared to take the the state examination which is and scheduled five days each week. You can expect the exam to take from two to four hours to complete and you will be given your results immediately after completion. Your passing notice allows you to begin work upon affiliation with a licensed New Jersey real estate brokerage company and activation of your license.



Real Estate Salesperson Courses

The Professional School of Business, 22 East Willow Street, Millburn, NJ 07041

WEEKDAY COURSES

6 WEEK PROGRAM

TUESDAY, WEDNESDAY, THURSDAY

9:30 AM - 1:30 PM

April 24, 2012 thru June 7, 2012
May 1, 2012 thru June 14, 2012
May 8, 2012 thru June 21, 2012
May 15, 2012 thru June 28, 2012
May 22, 2012 thru July 12, 2012
June 5, 2012 thru July 19, 2012
June 12, 2012 thru July 26, 2012
June 19, 2012 thru August 2, 2012
June 26, 2012 thru August 9, 2012
July 10, 2012 thru August 16, 2012
July 17, 2012 thru August 23, 2012
July 24, 2012 thru August 30, 2012
July 31, 2012 thru September 13, 2012
August 7, 2012 thru September 20, 2012
August 14, 2012 thru September 27, 2012
August 21, 2012 thru October 4, 2012
August 28, 2012 thru October 11, 2012
September 11, 2012 thru October 18, 2012
September 18, 2012 thru October 25, 2012
September 25, 2012 thru November 1, 2012
October 2, 2012 thru November 8, 2012
October 9, 2012 thru November 15, 2012
October 16, 2012 thru November 29, 2012
October 23, 2012 thru December 6, 2012
October 30, 2012 thru December 13, 2012

Upon completion of course hours, students must arrange to take the course final examination required for Admittance to the state licensing exam

No class weeks of 5/29, 7/3, 9/4, 11/20

Classes On This Schedule Held At:

4260 US Route 1, Suite 3
South Brunswick, NJ

For More Information:

proscool.com
1-800-801-4PSB
973-564-8686

Additional classes held at our main location in Millburn, NJ

EVENING COURSES

2 EVENINGS EACH WEEK

MONDAYS & WEDNESDAYS

6:30 PM - 9:30 PM

March 5, 2012 thru May 30, 2012
March 26, 2012 thru June 20, 2012
April 16, 2012 thru July 16, 2012
May 7, 2012 thru August 6, 2012
June 4, 2012 thru August 29, 2012
June 25, 2012 thru September 24, 2012
July 18, 2012 thru October 15, 2012
August 8, 2012 thru November 5, 2012
September 5, 2012 thru December 3, 2012
September 26, 2012 thru January 2, 2013
October 17, 2012 thru January 23, 2013
November 7, 2012 thru February 13, 2013
December 5, 2012 thru March 11, 2013

Upon completion of course hours, students must arrange to take the course final examination required for Admittance to the state licensing exam

**Don't Be Disappointed
Register Early**

Holidays:

No class held 5/28, 7/4, 9/3, 11/21, 12/24, 12/26, 12/31

We reserve the right to limit class size, reschedule classes, or cancel classes when necessary

Prerequisites

for obtaining a real estate license

At a Glance

- ◆ 75 hour course of instruction at The Professional School of Business
- ◆ 18 years of age
- ◆ High school education or the equivalent
- ◆ Pass state examination
- ◆ Affiliation with a licensed real estate broker after you pass the state exam
- ◆ U.S. citizenship or legal alien status

Five Convenient Ways To Register

- ✓ **Mail:** Complete the accompanying registration form and mail with your payment to 22 East Willow Street, Millburn, NJ 07041
- ✓ **Fax:** Fax your registration and credit card information to (973) 564-8982
- ✓ **Phone:** Register by telephone Using your credit card by calling 1-800-801-4PSB
- ✓ **Internet:** Register on-line at www.proschool.com
- ✓ **In Person:** Our regular office hours - Weekdays 8:30 AM to 5:00 PM and Saturdays 9:00 AM to 3:00 PM

The Professional School of Business offers courses in:

- ✓ **Real Estate Salesperson**
- ✓ **Real Estate Broker**
- ✓ **Insurance**
 - Life
 - Health
 - Property
 - Casualty
 - Title
- ✓ **Series 6**
- ✓ **Series 63**

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See Accompanying Registration Form For Details



Real Estate Salesperson Courses

Offered by:

**THE
PROFESSIONAL
SCHOOL OF BUSINESS**



22 East Willow Street
Millburn, NJ 07041

1-800-801-4PSB
www.proschool.com
973-564-8686

South Brunswick Location

Spring 2012
Schedule of Classes

Why you should choose
The **PROFESSIONAL
SCHOOL OF BUSINESS**

- ◆ New Jersey's best real estate licensing school
- ◆ Now in our sixth decade of operation
- ◆ Excellent reputation for student success
- ◆ Over 150,000 students trained
- ◆ Licensed by the New Jersey Real Estate Commission
- ◆ Caring, experienced, licensed instructors
- ◆ Conveniently located
- ◆ Students are permitted to repeat the entire course at no additional charge (subject to available space and other restrictions)