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THE PROFESSIONAL SCHOOL OF BUSINESS

22 EAST WILLOW STREET MILLBURN, NJ 07041 www.proschool.com

1-800-801-4PSB OR 973-564-8686

Real Estate Salesperson Course

Tuition is only \$399



The tuition for our 75 hour Real Estate Salesperson Course is only \$399 and includes the study manual *Foundations of New Jersey Real Estate* and a one year guarantee (see details below). For even better exam preparation choose from our Red, White or Blue money saving tuition package plans below.

RED \$429



- ► 75 Hour course of instruction
- Study Manual: Foundations of New Jersey Real Estate
- Additional Study Manual: Questions & Answers To Help You Pass the Real Estate Exam
- Guarantee: If you are not successful, repeat the entire course ... on us ... for up to one year from the date your course began (see details below)

WHITE \$453

REAL REAL INTERVIEW R

- ► 75 Hour course of instruction
- Study Manual: Foundations of New Jersey Real Estate
- Additional Study Manual: Questions & Answers To Help You Pass the Real Estate Exam
- Additional Study Manual: Real Estate Math - What You Need To Know
- Guarantee: If you are not successful, repeat the entire course . . . on us . . . for up to one year from the date your course began (see details below)



BLUE...\$503

<u>The Ultimate in Exam</u> <u>Preparation</u>

- 75 Hour course of instruction **Study Manual:** Foundations of New Jersey Real Estate
- Additional Study Manual: Questions & Answers To Help You Pass the Real Estate Exam
- Additional Study Manual: Real Estate Math - What You Need To Know
- Interactive Website: Access to ProRealEstateExam.com, New Jersey's best online exam prep tool. (paid for separately at ProRealEstateExam.com site)
- Guarantee: If you are not successful, repeat the entire course . . . on us . . . for up to one year from the date your course began (see details below)

Registration Form

- Mail: Complete the form below and mail with your payment to 22 East Willow Street, Millburn, NJ 07041
- Fax: Complete the form below, including credit card information, and fax to (973)564-8982
- Phone: Register by telephone using your credit card by calling 1-800-801-4PSB
- Internet: Register on-line using our secure registration process at <u>www.proschool.com</u>
- In Person: Our regular office hours Weekdays 8:30 AM to 5:00 PM and Saturdays 9:00 AM to 3:00 PM

NOTICE TO PERSONS CONSIDERING SEEKING A NEW JERSEY REAL ESTATE LICENSE

RE: QUALIFICATIONS FOR LICENSURE

Before you make the commitment to enroll in a real estate pre-licensure course, you should be aware of the following information.

The law in New Jersey requires all applicants for licensure as a real estate salesperson or broker to possess good character, trustworthiness, honesty and integrity. N.J.S.A. 45:15-9. To enforce this requirement, all applicants for licensure must submit to a criminal history record check. In addition, presuming you successfully complete the course, at the time you take the state license examination you will be asked to provide responses to certain "screening questions". The questions relate to the statutory qualifications to receive a real estate license. Among these are the candidate being over the age of 18 and having a high school diploma or its equivalent on the date of the examination. The statutory qualifications also include the absence of any convictions for forgery, burglary, robbery, any theft offense other than shoplifting, criminal conspiracy to defraud, or other like offenses within the five years preceding the application for licensure. See N.J.S.A. 45:15-12.1.

As was noted above, the law also provides that an applicant for a real estate license must establish their general good character, honesty, trustworthiness and integrity. Thus, convictions for shoplifting or other offenses, or convictions for the offenses specified in N.J.S.A. 45:15-12.1 which occurred more than five years ago, or the loss of a real estate or other professional license for cause, may constitute grounds for the denial of a license application under N.J.S.A. 45:15-9. Consequently, the Commission considers the date and nature of <u>all convictions</u> and other indicia of the applicant's character, honesty, trustworthiness and integrity when evaluating an applicant's qualifications for licensure.

The purpose of this Notice is to urge you to consider whether any such incidents in your background may serve to disqualify you from licensure as a real estate salesperson or broker. If you have any questions or doubts about whether you will qualify for licensure, you can call the Commission for guidance at 609-292-7272 x50383 between the hours of 8:30 a.m. and 4:30 p.m. However, in most cases no conclusion can be reached based upon verbal information supplied in a phone call.

Should you pass the exam you will be required to sign a form on which your answers to the screening questions referred to above will appear. By signing that form you will certify to the Commission that those answers are truthful and accurate. THAT FORM IS PART OF YOUR APPLICATION FOR A LICENSE. Providing false information in response to a screening question is grounds for the denial of your application and for the suspension or revocation of any license issued to you, and the imposition of substantial fines. See N.J.S.A. 45:15-17(n). Therefore, it is always better to err on the side of disclosure than to answer a question in a way that may raise concerns about whether your answers were honest and truthful. In all cases where a passing candidate's response to a screening question does raise a concern about his or her qualifications for licensure, the candidate is given the opportunity to submit a full written explanation of the response.

The tuition for the Real Estate Salesperson Course is \$399. Discount offers must be presented at the time of original registration. Your course tuition does not include state exam testing fees or licensing fees. To satisfactorily complete the course you must achieve a passing grade on the course final examination and not miss more than 12 hours of class time. If you fail the course final examination you will be charged \$15 for each attempt at retaking the exam. The Professional School of Business recognizes that your objective in taking one of our real estate courses is to pass the required examination and obtain a real estate license. While we can not guarantee that you will pass the state licensing examination, we will retrain you for up to one year (6 months under any discounted tuition plan) from the date of your first class session if necessary. You may retake the entire course, or any part thereof, at no additional charge provided there is available space in the class you choose. Since you will be rusing your original course material, you will need to bring it with you when returning to class. If you do not have your original course material, or if the material has changed, there will be a fee to replace it.

If you should desire a refund of tuition paid in advance of beginning your training, all monies paid with the exception of a \$25 registration fee will be refunded provided you notify the school in writing at least 48 hours prior to the original beginning date of the first course you registered for. No refunds will be issued for any reason without such notification. If you register less than 48 hours prior to the course beginning date, your tuition will not be refundable. You may, however, apply your payment to the current tuition of any class of the same type beginning within one year of the date of your original registration. You may not transfer or assign your payment to the benefit of anyone else.

Once you begin your course you may discontinue and resume training as necessary (provided there is available space in subsequent classes), however, you must completely fulfill all course requirements (attendance and successful completion of the course final exam) within one year (6 months under any discounted tuition plan) of your original course beginning date. However, future classes and schedules are not guaranteed. We therefore encourage you to complete the course you originally registered for. Once you complete all course requirements a certificate of course completion allowing you to take the state licensing exam will be issued. Every effort will be made to issue the certificate as quickly as possible, however, no guarantees are made and the school is not responsible for delays that may occur for any reason whatsoever. You will be certified under the same name you used when you registered for the course which should be your legal name provable with legal identification such as a drivers license. If the name on your legal identification (drivers license or other) is different from the name you used when you registered for the course you may have difficulty gaining admittance to the state licensing exam.

Recording devices of any kind are not permitted in class. The School does not provide child care services. Please do not bring children to class with you. The Professional School of Business reserves the right to limit class size, reschedule classes, or cancel classes when necessary. I have read and agree to these terms and conditions and will abide by them and other school policies in effect while attending The Professional School of Business. I have also read and understand the notice regarding qualifications for licensure on the reverse side.

Complete and Return to: The Professional School of Business, 22 East Willow St., Millburn, NJ 07041

Please Try To Register

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To Register

Legal Name		Please register me for the following Real Estate Salesperson Course
Home Address		Beginning Date Location
City	StateZip	Weekdays Eves (2 nights) Eves (3 Nights) Saturday Basic tuition package - \$399
Home Phone (Bus.Phone ()	Red tuition package - \$429 Select your tuition package
E-Mail Address		White tuition package - \$453
□My check in the amount of \$ is enclosed		Blue tuition package - \$503
□Please charge my □Visa □MasterCard □American Express □Discover in the amount of \$		 I am paying my tuition in full at this time I am paying a \$100 deposit at this time. I understand that the balance of my tuition will be due at the first class.
Card Number		Expiration Date

I have read and agree to the above terms and conditions and will abide by them and other school policies in effect while attending The Professional School of Business.

Signature

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