

Each applicant for a real estate license must attend a 75 hour course of instruction at a school licensed by the New Jersey Real Estate Commission. The Professional School of Business has been providing this training for 50 years. Our trainers, training techniques and course material designed specifically for the New Jersey licensing exam has been the foundation for thousands of successful real estate careers.

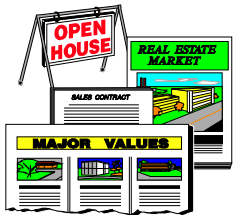
This course has been designed to meet New Jersey educational requirements for licensing and is recommended for prospective real estate salespersons who desire either a full or part-time career. It is also highly recommended and extremely useful for anyone who plans to buy, sell, or lease real estate.

Topics covered include:

- New Jersey laws rules and regulation
- Law of agency
- Types of ownership
- Deeds
- Sales contracts
- Listing agreements
- Mortgages and other methods of financing
- Leases
- Real estate appraisal
- Legal descriptions
- Real estate taxes
- Land use controls

FOUNDATIONS OF NEW JERSEY REAL ESTATE, a book written exclusively to prepare students to challenge the New Jersey licensing examination is included in the tuition.

Once you complete your training at The Professional School of Business you should be well prepared to take the the state examination which is conveniently given just two miles from the school and scheduled five days each week. You can expect the exam to take from two to four hours to complete and you will be given your results immediately after completion. Your passing notice allows you to begin work immediately upon affiliation with a licensed New Jersey real estate brokerage company.



Real Estate Salesperson Courses

All Courses Held at: **The Professional School of Business, 22 East Willow Street, Millburn, NJ**

WEEKDAY COURSES

4 WEEK PROGRAM MONDAY - THURSDAY 9:00 AM - 1:30 PM

February 6, 2012	thru	March 1, 2012
February 13, 2012	thru	March 8, 2012
February 20, 2012	thru	March 15, 2012
February 27, 2012	thru	March 22, 2012
March 5, 2012	thru	March 29, 2012
March 12, 2012	thru	April 5, 2012
March 19, 2012	thru	April 12, 2012
March 26, 2012	thru	April 19, 2012
April 2, 2012	thru	April 26, 2012
April 9, 2012	thru	May 3, 2012
April 16, 2012	thru	May 10, 2012
April 23, 2012	thru	May 17, 2012
April 30, 2012	thru	May 24, 2012
May 7, 2012	thru	June 7, 2012
May 14, 2012	thru	June 14, 2012
May 21, 2012	thru	June 21, 2012
June 4, 2012	thru	June 28, 2012
June 11, 2012	thru	July 12, 2012
June 18, 2012	thru	July 19, 2012
June 25, 2012	thru	July 26, 2012
July 9, 2012	thru	August 2, 2012
July 16, 2012	thru	August 9, 2012

No class weeks of 5/28, 7/2

2 WEEK PROGRAM MONDAY - FRIDAY 8:30 AM - 4:00 PM

January 9, 2012	thru	January 20, 2012
May 14, 2012	thru	May 25, 2012
July 09, 2012	thru	July 20, 2012

EVENING COURSES

2 EVENINGS EACH WEEK TUESDAYS & THURSDAYS 6:30 PM - 9:30 PM

February 9, 2012	thru	May 1, 2012
February 16, 2012	thru	May 8, 2012
March 1, 2012	thru	May 22, 2012
March 15, 2012	thru	June 5, 2012
March 22, 2012	thru	June 12, 2012
April 3, 2012	thru	June 21, 2012
April 12, 2012	thru	July 3, 2012
April 19, 2012	thru	July 10, 2012
May 3, 2012	thru	July 24, 2012
May 10, 2012	thru	July 31, 2012
May 24, 2012	thru	August 14, 2012
June 7, 2012	thru	August 28, 2012
June 14, 2012	thru	September 4, 2012
June 26, 2012	thru	September 13, 2012
July 5, 2012	thru	September 25, 2012
July 12, 2012	thru	October 2, 2012
July 26, 2012	thru	October 16, 2012

3 EVENINGS EACH WEEK TUESDAYS, WEDNESDAYS, THURSDAYS 6:30 PM - 9:30 PM

January 26, 2012	thru	March 21, 2012
April 19, 2012	thru	June 13, 2012
July 12, 2012	thru	September 5, 2012

SATURDAY COURSES

9:00 AM - 3:00 PM

February 11, 2012	thru	April 28, 2012
February 25, 2012	thru	May 12, 2012
March 3, 2012	thru	May 19, 2012
March 17, 2012	thru	June 9, 2012
March 24, 2012	thru	June 16, 2012
April 21, 2012	thru	July 14, 2012
May 5, 2012	thru	July 28, 2012
May 19, 2012	thru	August 11, 2012
June 2, 2012	thru	August 18, 2012

No class 5/26

Prerequisites

for obtaining a real estate license

At a Glance

- ◆ 75 hour course of instruction at The Professional School of Business
- ◆ 18 years of age
- ◆ High school education or the equivalent
- ◆ Pass state examination
- ◆ Affiliation with a licensed real estate broker after you pass the state exam
- ◆ U.S. citizenship or legal alien status

Five Convenient Ways To Register

- ✓ **Mail:** Complete the accompanying registration form and mail with your payment to 22 East Willow Street, Millburn, NJ 07041
- ✓ **Fax:** Fax your registration and credit card information to (973) 564-8982
- ✓ **Phone:** Register by telephone Using your credit card by calling 1-800-801-4PSB
- ✓ **Internet:** Register on-line at www.proschool.com
- ✓ **In Person:** Our regular office hours - Weekdays 8:30 AM to 5:00 PM and Saturdays 9:00 AM to 3:00 PM

The Professional School of Business offers courses in:

- ✓ **Real Estate Salesperson**
- ✓ **Real Estate Broker**
- ✓ **Insurance**
 - Life
 - Health
 - Property
 - Casualty
 - Title
- ✓ **Series 6**
- ✓ **Series 63**

**Don't Be
Disappointed
Register Early**

See Accompanying Registration Form For Details



Real Estate Salesperson Courses

Offered by:

**THE
PROFESSIONAL
SCHOOL OF BUSINESS**



22 East Willow Street
Millburn, NJ 07041

1-800-801-4PSB
www.proschool.com
973-564-8686

Spring
2012 Schedule
of Classes

Why you should choose
The **PROFESSIONAL
SCHOOL OF BUSINESS**

- ◆ New Jersey's best real estate licensing school
- ◆ Now in our sixth decade of operation
- ◆ Excellent reputation for student success
- ◆ Over 150,000 students trained
- ◆ Licensed by the New Jersey Real Estate Commission
- ◆ Caring, experienced, licensed instructors
- ◆ Conveniently located
- ◆ Students are permitted to repeat the entire course at no additional charge (subject to available space and other restrictions)