

Each applicant for a real estate license must attend a 75 hour course of instruction at a school licensed by the New Jersey Real Estate Commission. The Professional School of Business has been providing this training for 50 years. Our trainers, training techniques and course material designed specifically for the New Jersey licensing exam has been the foundation for thousands of successful real estate careers.

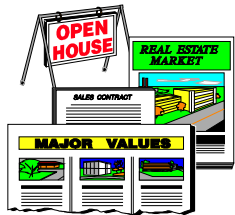
This course has been designed to meet New Jersey educational requirements for licensing and is recommended for prospective real estate salespersons who desire either a full or part-time career. It is also highly recommended and extremely useful for anyone who plans to buy, sell, or lease real estate.

Topics covered include:

- New Jersey laws rules and regulation
- Law of agency
- Types of ownership
- Deeds
- Sales contracts
- Listing agreements
- Mortgages and other methods of financing
- Leases
- Real estate appraisal
- Legal descriptions
- Real estate taxes
- Land use controls

FOUNDATIONS OF NEW JERSEY REAL ESTATE, a book written exclusively to prepare students to challenge the New Jersey licensing examination is included in the tuition.

Once you complete your training at The Professional School of Business you should be well prepared to take the the state examination which is conveniently given just two miles from the school and scheduled five days each week. You can expect the exam to take from two to four hours to complete and you will be given your results immediately after completion. Your passing notice allows you to begin work immediately upon affiliation with a licensed New Jersey real estate brokerage company.



Real Estate Salesperson Courses

All Courses Held at: **The Professional School of Business, 22 East Willow Street, Millburn, NJ**

WEEKDAY COURSES

4 WEEK PROGRAM MONDAY - THURSDAY 9:00 AM - 1:30 PM

July 12, 2010 thru August 5, 2010
July 19, 2010 thru August 12, 2010
July 26, 2010 thru August 19, 2010
August 2, 2010 thru August 26, 2010
August 9, 2010 thru September 2, 2010
August 16, 2010 thru September 16, 2010
August 23, 2010 thru September 23, 2010
August 30, 2010 thru September 30, 2010
September 13, 2010 thru October 7, 2010
September 20, 2010 thru October 14, 2010
September 27, 2010 thru October 21, 2010
October 4, 2010 thru October 28, 2010
October 11, 2010 thru November 4, 2010
October 18, 2010 thru November 11, 2010
October 25, 2010 thru November 18, 2010
November 1, 2010 thru December 2, 2010
November 8, 2010 thru December 9, 2010
November 15, 2010 thru December 16, 2010
November 29, 2010 thru December 23, 2010
December 6, 2010 thru January 6, 2011
December 13, 2010 thru January 13, 2011
December 20, 2010 thru January 20, 2011

No class weeks of 9/6, 11/22, 12/27

2 WEEK PROGRAM MONDAY - FRIDAY 8:30 AM - 4:00 PM

July 12, 2010 thru July 23, 2010
September 27, 2010 thru October 8, 2010
January 3, 2011 thru January 14, 2011

EVENING COURSES

2 EVENINGS EACH WEEK TUESDAYS & THURSDAYS 6:30 PM - 9:30 PM

July 1, 2010 thru September 21, 2010
July 15, 2010 thru October 5, 2010
July 22, 2010 thru October 12, 2010
August 3, 2010 thru October 21, 2010
August 12, 2010 thru November 2, 2010
August 19, 2010 thru November 9, 2010
September 2, 2010 thru November 23, 2010
September 9, 2010 thru December 2, 2010
September 23, 2010 thru December 16, 2010
October 7, 2010 thru January 6, 2011
October 14, 2010 thru January 13, 2011
October 26, 2010 thru January 25, 2011
November 4, 2010 thru February 3, 2011
November 11, 2010 thru February 10, 2011

No class 11/25, 12/28, 12/30

3 EVENINGS EACH WEEK TUESDAYS, WEDNESDAYS, THURSDAYS 6:30 PM - 9:30 PM

May 27, 2010 thru July 21, 2010
August 19, 2010 thru October 13, 2010
November 11, 2010 thru January 18, 2011

No class 11/24, 11/25, 12/28, 12/29, 12/30

SATURDAY COURSES

9:00 AM - 3:00 PM
July 17, 2010 thru October 9, 2010
July 31, 2010 thru October 23, 2010
August 7, 2010 thru October 23, 2010
August 21, 2010 thru November 13, 2010
August 28, 2010 thru November 20, 2010
October 2, 2010 thru January 8, 2011
October 16, 2010 thru January 22, 2011
October 30, 2010 thru February 5, 2011
November 6, 2010 thru January 22, 2011

No class 9/4, 11/27, 12/25, 1/1

Prerequisites

for obtaining a real estate license

At a Glance

- ◆ 75 hour course of instruction at The Professional School of Business
- ◆ 18 years of age
- ◆ High school education or the equivalent
- ◆ Pass state examination
- ◆ Affiliation with a licensed real estate broker after you pass the state exam
- ◆ U.S. citizenship or legal alien status

Five Convenient Ways To Register

- ✓ **Mail:** Complete the accompanying registration form and mail with your payment to 22 East Willow Street, Millburn, NJ 07041
- ✓ **Fax:** Fax your registration and credit card information to (973) 564-8982
- ✓ **Phone:** Register by telephone Using your credit card by calling 1-800-801-4PSB
- ✓ **Internet:** Register on-line at www.proschool.com
- ✓ **In Person:** Our regular office hours - Weekdays 8:30 AM to 5:00 PM and Saturdays 9:00 AM to 3:00 PM

The Professional School of Business offers courses in:

- ✓ **Real Estate Salesperson**
- ✓ **Real Estate Broker**
- ✓ **Insurance**
 - Life
 - Health
 - Property
 - Casualty
 - Title
- ✓ **Series 6**
- ✓ **Series 63**

**Don't Be
Disappointed
Register Early**

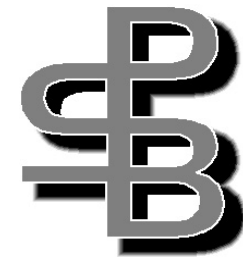
See Accompanying Registration Form For Details



Real Estate Salesperson Courses

Offered by:

The
Professional
School of Business



22 East Willow Street
Millburn, NJ 07041

1-800-801-4PSB
www.proschool.com
973-564-8686

Summer/Fall
2010 Schedule
of Classes

Why you should choose The Professional School of Business

- ◆ New Jersey's best real estate licensing school
- ◆ Now in our sixth decade of operation
- ◆ Excellent reputation for student success
- ◆ Over 150,000 students trained
- ◆ Licensed by the New Jersey Real Estate Commission
- ◆ Caring, experienced, licensed instructors
- ◆ Conveniently located
- ◆ Students are permitted to repeat the entire course at no additional charge (subject to available space and other restrictions)